

**GUJARAT TECHNOLOGICAL UNIVERSITY**  
**BBA-SEMESTER-III-EXAMINATION-WINTER-2024**

**Subject Code: 1530102****Date: 21/11/2024****Subject Name: Organizational Behaviour****Time: 10:30 AM TO 1:00 PM****Total Marks: 70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Use of simple calculators and non-programmable scientific calculators are permitted.

<b>Q. No.</b>	<b>Question Text and Description</b>	<b>Marks</b>
<b>Q.1</b>	Short questions based on concepts of theory/practical (Attempt any 7) (a) Organization (b) Stereotyping (c) Type B Personality (d) Country-club Management (e) LAISSEZ-FAIRE (f) Organizational Development (g) Reinforcement (h) Johari Window Model	<b>14</b>
<b>Q.2</b>	<b>Multiple Choice Questions ( All Compulsory )</b>	<b>14</b>
<b>1</b>	The basis of the “Collegial Model” of OB is _____. A. Economic Resources                      B. Handsome Remuneration C. Power    D. Partnership	
<b>2</b>	Organization Behavior is _____. A. An interdisciplinary approach              B. Total system approach C. A humanistic approach                      D. All of these	
<b>3</b>	Which type of transaction is characterized by one person responding from an unexpected ego state, causing communication to be blocked? A. Complementary Transaction              B. Crossed Transaction C. Ulterior Transaction                              D. Ego Transaction	
<b>4</b>	Which personality trait is characterized by kindness? A. Extroversion                                      B. Conscientiousness C. Openness to Experience                      D. Agreeableness	
<b>5</b>	Engaging in work behaviour and striving hard to perform well for the primary purpose of fulfilling one's own satisfaction, pride and happiness is called A. Social Motivation                              B. Intrinsic Motivation C. Extrinsic Motivation                              D. Esteem Motivation	
<b>6</b>	Which of the following roles should a Manager play while communicating with outside world? A. Disseminator                                      B. Public Speaker C. Spokesperson                                      D. Negotiator	
<b>7</b>	Under ERG theory, “R” stands for _____. A. Rationality    B. Remuneration	



- Q.4 (a)** Define Perception. Write down the Factors Influencing Perceptual Process. **07**
- (b)** Define stress in the context of organizational behavior and elaborate on the causes and consequences of stress. **07**
- Q.5 (a)** Briefly explain the five stages of group development according to Bruce Tuckman. How do these stages help groups become more effective? **07**
- (b)** What is ‘Resistance to Change’? Explain the types of resistance and elaborate the strategies to manage it effectively in the organizational setting. **07**
- OR**
- Q.5 (a)** Write a short note on Conflict Resolution Modes. **07**
- (b)** Describe the Emerging Aspects of Organizational Behavior. **07**

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