

GUJARAT TECHNOLOGICAL UNIVERSITY
B.Ph. - SEMESTER- 2/7 EXAMINATION – WINTER -2021

Subject Code:1990001**Date: 25/02/2022****Subject Name: Contributor Personality Development****Time: 02:30pm to 05:30pm****Total Marks: 80****Instructions:**

1. Use Only OMR to answer this question paper
2. Attempt all section.
3. Make suitable assumptions wherever necessary.
4. Figures to the right indicate full marks.
5. Student has to darken the circle in OMR answer sheet with the same serial number as per the Serial number of question paper.

Section A

Instructions: This section has two scenarios. Read carefully before answering the subsequent questions. There are 8 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks:20

Case 1

Dr. Anant Pandhare and 10 other dedicated doctors decided to work not for just their livelihood but to give something back to the society. They started with a small ten-bed Hospital in Aurangabad district of Maharashtra with borrowed money determined to provide excellent medical services at affordable costs to the common man. Over a period of 22 years, they now serve more than 25 lakh poor patients. Today, they have taken up several initiatives that aim at looking after the overall healthcare, providing education and empowering people in rural villages of Maharashtra.

Source: www.indoamerican-news.com ; 09th January 2022

1. In your view, Dr. Pandhare would see himself...
 - a] As an individual who is improving the health conditions of rural areas to impact people in the community.
 - b] As a social worker who is helping poor communities get healthcare facilities.
 - c] As a dedicated professional who is practicing his profession and reaching out to more people in order to provide medical support.

2. What is the highest value that you can create as a doctor?
 - a] Be associated with many hospitals and clinics to reach out to more patients.
 - b] Guide people such that they lead healthier lifestyles and avoid falling ill.
 - c] Provide appropriate treatment to all patients.
3. Dr. Pandhare decided to start a hospital in rural Maharashtra. As a contributor, what could be his thinking while doing so?
 - a] The people in villages are more prone to illness and have no healthcare facility.
 - b] The hospital can be a starting point to bring about a change in rural society.
4. What do you learn from Mr. Pandhare's example?
 - a] If I decide and commit to a cause, necessary resources will find their way to help meet the goals.
 - b] Once I have a team of dedicated people committed to a cause, any change is possible.

Case 2

It is thought that certain kind of crops grow only in certain areas because of the climate. But R. Madhavan, a Chennai based farmer is not bothered by such climatic challenges. Example, broccoli, a crop which needs cool climate, is found abundantly in his farms in Chennai, a city with hot climate. He says, "As long as we follow suitable agricultural practices and provide the needed fertilizers and soil conditions, they can grow anywhere." He has set clear goals for himself. He has increased the agricultural output per acre of land from the average of 250 kg per acre to 700 – 800 kgs per acre through scientific farming.

Source: www.thebetterindia.com ; 09th January 2022

5. According to you, what would have given Madhavan the confidence to grow crops that normally would not grow in hot climates?
 - a] The belief that given all the necessary resources like fertilizers etc. and his knowledge of farming, he could grow crops anywhere.
 - b] The belief that he will be able to find ways to overcome any challenges he may face in this work.
 - c] The belief that when he fails, he can go back to growing those crops that are typical for a hot climate.
6. For any other farmer to successfully implement such methods of farming, which of the following will be most useful?
 - a] To be willing to put in all the effort required to successfully implement such methods.
 - b] To acquire good knowledge of farming.
 - c] To keep going even if obstacles and struggles come along the way.

7. If there was a crisis in Madhavan's farm and some of his crops were destroyed, how will he respond as a contributor?
 - a] "I need to understand what went wrong this time. I want to do my best to avoid such a situation in the future."
 - b] "I did my best, but the weather was not supportive. I will do better next time."
8. As a contributor, what would you consider as the biggest benefit to Madhavan?
 - a] That he could grow different kinds of crops.
 - b] That he learnt to increase agricultural output of the land.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

9. I would prefer to take up an online course on team-building only if –
 - a] It can help me become a better team player.
 - b] I don't have any other work at that time.
10. a] We can reach office on time if we consider the traffic that we might face and plan accordingly.
b] We can reach office on time if the roads are smoother and there is less traffic.
11. What should you remember when you are a part of a group discussion –
 - a] "I have to be confident about what I want to say and convey it clearly."
 - b] "Everyone may have something valuable to say and I should listen to them properly."
12. A team works best when –
 - a] Each member does what he or she is supposed to.
 - b] Every member works towards the team's goals.
13. During a bus strike in the city, a taxi driver operates for longer hours because –
 - a] More customers will need to reach their destinations.
 - b] The customers will be ready to pay more.
14. When you don't know the answer to a challenging question in an interview –
 - a] It is best to avoid answering and divert the topic.
 - b] It is best to think about the question properly and answer it honestly.
15. a] I am proud to be a part of a project that challenges me to do my best.
b] I am proud to be a part of a project in which I get excellent marks.
16. a] A cleaner at a shopping complex puts signs wherever the floor is wet, otherwise people may slip and fall down.
b] A cleaner at a shopping complex puts signs wherever the floor is wet, otherwise he will be scolded for not doing his duty.

17. While leading a charity drive for a natural disaster (e.g. flood) –
- Your focus should be to ensure that the donation reaches the affected people in time.
 - Your focus should be to take quick decisions as a leader.
18. Negative comments on my presentation do not affect me because –
- I am confident of my work.
 - It allows me to improve my work by learning from another person.

Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference **from most Contributive to least Contributive**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

Marks: 10

19. Gautam was announced as the winner of a reality dance show. During an interview he was asked how the competition impacted him. As a contributor, how would he respond? (*Rank in order of most contributive option to least contributive option*)
- “I could develop my skills as a dancer and become more confident.”
 - “I got an opportunity to dance with some of the best upcoming dancers.”
 - “People recognize me now, wherever I go.”
 - “I got a chance to work with experts and learn from them.”
- a] 1-2-3-4 b] 1-4-2-3 c] 3-4-2-1 d] 4-2-3-1
20. Srikanth is a senior engineer in a construction company. He has been offered a chance to lead a difficult project – construction of a tunnel under a heavily populated city. This is the first time that his organization is doing such a project. What should Srikanth do? (*Rank in order of most contributive option to least contributive option*)
- Decline the offer if he cannot ensure its completion.
 - Ensure that he has all the necessary support available, before agreeing to take up the project.
 - Keep a back-up plan ready in case he fails.
 - Take up the project and work towards making it successful.
- a] 3-4-2-1 b] 4-3-2-1 c] 4-2-3-1 d] 2-4-3-1
21. Cellphone service providers have a lot of personal information about their subscribers like you. Why should they not provide this data to others? (*Rank in order of most contributive option to least contributive option.*)
- It is not said but expected by subscribers that their personal information will not be shared.
 - They would lose the loyalty of their subscribers if they shared personal data.
 - Subscribers have not given them permission to do so.
 - The data can be misused by someone else for their own gains.
- a] 1-3-4-2 b] 4-3-2-1 c] 3-4-2-1 d] 2-4-3-1

22. Jignesh wants to start a small-scale business after he finishes his graduation. What would be your advice to him? (*Rank in the order of most contributive to least contributive option.*)
1. Be willing to fail in case what you try doesn't work out.
 2. Be willing to learn and grow through the challenges that you are likely to face.
 3. Be willing to work hard all the time.
 4. Be willing to take risks when needed.
- a] 1-2-4-3 b] 2-1-4-3 c] 3-4-2-1 d] 4-2-3-1
23. Dheeraj has started a food truck business. What goal can he focus on? (*Rank in order of most contributive to least contributive option*)
1. Ensure that people enjoy the food he serves and come back to eat often.
 2. Offer friendly discounts to customers.
 3. Maintain excellent quality of food.
 4. Keep purchases and expenses at a low cost.
- a] 1-3-2-4 b] 4-3-2-1 c] 3-2-1-4 d] 2-3-1-4

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

24. Suman, an entrepreneur, is asked to speak about his journey to a group of college students. In his conversation, he could focus on –
- a] Helping them become aware of the capacities and attitudes needed to be a good entrepreneur.
 - b] Helping them consider entrepreneurship as a safe and good career option based on his own experience of taking this path.
 - c] Narrating how he became a successful entrepreneur and sharing the big moments in his career.
25. A road which is used to travel to the top of a mountain is being repaired. There are many men who are working on this road. Which workman thinks like a contributor?
- a] "I am repairing the road so that in the future travelers can reach the top of the mountain safely."
 - b] "I am repairing the road because I was asked to do so by the supervisor."
 - c] "I am repairing the road to do my duty as a workman."
26. ATC is a company that makes steel products. The company never loses sight of the customer and always keeps them in mind while designing and making these products. How would this impact the company?
- a] The company's products would be welcomed by the people because of its usability.
 - b] Such products would be very valuable in people's lives.
 - c] People would have high expectations from this company.
27. Your friend has made a short film on 'life in a college campus'. He gives you the film to watch and asks for your feedback. How will you approach it?

- a] Since I have not done such a thing before, I will keep time aside to watch and then, give detailed feedback.
 - b] I will decide to watch the whole film only if the first few minutes grab my attention. Otherwise, I will frankly tell him that it did not interest me.
 - c] I can see a few scenes properly and give my inputs. My feedback as an audience will help him.
28. For an environment protection campaign, which of these volunteers would you choose as the leader?
- a] Hiten: “I have to do my work well, so that the event runs smoothly.”
 - b] Myshka: “I have to complete every task assigned to me properly.”
 - c] Rohit: “I have to ensure that everyone (organizers, support staff & participants) involved in this campaign gets the message of the campaign loud and clear.”
29. Rupa is a classical dancer who has been performing for the last 30 years. She has now started her own dance school. Which of these ways of thinking indicate that she has a Contributor's identity?
- a] “I can pass on my knowledge and experience to others.”
 - b] “This dance school can become a center of cultural exchange and a way of learning for me and others.”
 - c] “My school will give a chance to many young aspiring dancers to get access to high quality teaching.”
30. A projects portfolio in your resume is helpful as –
- a] It allows your employers to assess how good you are for the job.
 - b] It helps you to show that you have worked on many projects.
 - c] It gives the employer a good idea about your interests and the kind of projects you have worked on.
31. Pranil is organizing a huge festival for the temple in his area. Which of the options below best show thinking in enlightened self-interest on his part?
- a] “A big crowd would be expected at the temple and their safety and comfort is of high priority.”
 - b] “We will organize in such a way that none of the people who organize, or attend face any difficulty.”
 - c] “This festival should be organized in a very grand way such that next year also my team is invited to organize it.”

32. You have some personal banking work to finish today. Your boss is out of office for the day. What are you likely to do?
- a] Inform the boss (as per company policy), that you will be spending some time doing personal work.
 - b] Inform colleagues that you will be out for some personal work and to contact you only if it is an emergency.
 - c] Think of all colleagues/clients who may need you for something and inform them in advance so that work does not get delayed.
33. A company that manufactures television sets has to increase the price of their products due to increase in taxes. As a result, their sales have dropped. Which of these managers/heads from the company think like a contributor?
- a] Avni: “We need to push our sales team so that they try harder to sell our product.”
 - b] Farheen: “How will our salesmen ever make up for the losses our business has made.”
 - c] Uday: “We need to, now, put in the time and effort to re-look at how we price our products and do sales.”