

**GUJARAT TECHNOLOGICAL UNIVERSITY****BHMCT - SEMESTER- V EXAMINATION – SUMMER 2024****Subject Code: 153303****Date:21-05-2024****Subject Name: Front Office Administration & Management****Time:02:30 PM TO 05:00 PM****Total Marks:70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.

	<b>Marks</b>
<b>Q.1</b> (a) Explain the concept of hospitality.	<b>03</b>
(b) What are kind of issues faced by Guest in Hospitality Industry?	<b>04</b>
(c) How is the room rate pricing determined based on the kind of accommodation?	<b>07</b>
<b>Q.2</b> (a) Define “Setting Objectives”?	<b>03</b>
(b) What are the advantages of employing TQM in hotels?	<b>04</b>
(c) What role does night auditing play? Describe the necessary steps.	<b>07</b>
<b>OR</b>	
(c) What are the factors considered for Room Forecasting?	<b>07</b>
<b>Q.3</b> (a) Write the name of various PMS that are used in the hotel industry.	<b>03</b>
(b) What is Tariff?	<b>04</b>
(c) Enumerate and describe the "seven" different categories of room rates.	<b>07</b>
<b>OR</b>	
<b>Q.3</b> (a) Describe the "moments of truth" for hotel industry.	<b>03</b>
(b) Explain the hotel rate price according to the type of room.	<b>04</b>
(c) Explain the procedure used to set hotel pricing.	<b>07</b>
<b>Q.4</b> (a) Write a note on account of guest complaints.	<b>03</b>
(b) Write a note on the several room-related reports that the front office generates.	<b>04</b>
(c) How would you handle a death incident at the hotel if you were the manager there? Write the procedure step-by-step.	<b>07</b>
<b>OR</b>	
<b>Q.4</b> (a) What is Daily Flash Report?	<b>03</b>
(b) Discuss evacuation procedure in case of bomb threat in a hotel.	<b>04</b>
(c) How will you handle food poisoning of a guest? In Detail	<b>07</b>
<b>Q.5</b> (a) Explain the Physical structure and positioning of front desk.	<b>03</b>
(b) Write a note on Budgeting for point-of-sale front office.	<b>04</b>
(c) What is the necessity of a training program for POS for hotel Staff?	<b>07</b>
<b>OR</b>	
<b>Q.5</b> (a) Explain in brief Brainstorm.	<b>03</b>
(b) Explain in brief automation in hotels.	<b>04</b>
(c) Explain in detail various applications used in Property Management System.	<b>07</b>

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